



Hometown Connections Chooses GridPoint for Software Platform

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http://www.smartgridnews.com/artman/publish/news/Hometown_Connections_Chooses_GridPoint_for_Software_Platform-648.html

Hometown Connections, a utility services subsidiary of APPA, has entered into an exclusive arrangement with GridPoint to use their software platform for Smart Grid services and energy savings. The deal lets APPA utility members purchase GridPoint's software platform at a discount. GridPoint Platform 3.0 helps utilities integrate a variety of programs, such as improving energy efficiency, integrating renewables, and managing load levels, storage, and electric vehicles.

Quick Take: We have been talking for years about the importance of a unifying Smart Grid platform. GridPoint has been on that path for a while now. This announcement is an important validation. Although the APPA's municipals and coops are often small, they usually have more flexibility than their larger IOU cousins, and therefore can move forward more rapidly with new technology rollouts.